



MICHAEL NITSCHKE

**INSPIRING AMBITIOUS CEOs TO GROW
INDUSTRY-DEFINING COMPANIES**

**I SYSTEMISE, SHARE AND SPEAK
ABOUT MY JOURNEY BUILDING
AN IMPACT-DRIVEN BUSINESS,
SO YOU CAN GROW YOURS**

ABOUT MICHAEL NITSCHKE

Michael Nitschke is the CEO and award-winning sales agent at Nitschke Real Estate. At 30 years old, with no prior management or leadership experience, Michael stepped into the director role to run the agency, after losing his parents in sudden succession.

Michael soon discovered the business was on the brink of collapse, with only six weeks of operating capital left... and millions of dollars in debt.

Within three years, against all odds, Michael transformed the company into a **profitable**, independent, mission-led agency.

Today, Michael leads the growing team at Nitschke, remains in an active sales role, and speaks on stages around Australia. He's the author of *Leading Out of Loss* and the host of the Nitschke Podcast.



WHAT YOU CAN EXPECT

While Michael's experience and insights centre around real estate, his frameworks, strategies and advice are universal.

With engaging keynotes targeted at leaders, business owners and teams as well as individuals, Michael presents at conferences, events, and team training, with each customised to the themes, goals, and outcomes of the event.

KEY TOPICS:

-  **BUILDING A MISSION-DRIVEN BUSINESS**
-  **LEADING WITH VULNERABILITY AND INTUITION**
-  **TURNING OBSTACLES INTO OPPORTUNITIES**
-  **BUILDING THE RIGHT TEAM AND A RESILIENT CULTURE (RECRUITMENT, RETENTION, RELATIONSHIPS)**
-  **IMPROVING MINDSET, HABITS, AND SYSTEMS**
-  **SALES, PERFORMANCE MANAGEMENT, AND MOTIVATION**



[MICHAELNITSCHKE.COM.AU](https://michaelnitschke.com.au)

NEXT STEPS

BOOK A CALL  to discuss your upcoming event

Speaking fees will be based on the event type, length, location, and additional requirements. A custom quote will be provided after the initial call.

VIEW

Michael's speaking reel

JOIN

Michael's email list to receive the weekly *Leadership Letters*

BUY

Michael's Book, *Leading Out of Loss*



YouTube